



Pittsburgh PMI (Project Management Institute)

2017 Professional Development Day!

Navigating the Talent Triangle



Morning Keynote Speaker: Tina Graziotto with Dale Carnegie Training

Using Motivational Leadership to Extend Team Performance

“Motivation is everything. Inspire the next person down the line and get them to inspire their people.” – Lee Iacocca

This keynote examines how leaders can foster an environment where motivation flourishes and people are encouraged to grow and do their best. Tina Graziotto shares Dale Carnegie research & tactics to extract team performance via motivation.

- Leader’s role as motivator
- The needs that drive people
- Aligning individual motivations with organizational goals

Session 1 – Select One

Session 1 - #1: Tina Graziotto
Dale Carnegie Training

The Four Critical Elements in Negotiation Analysis

Project Managers are often thrust into negotiating positions – with clients, management, and team members. Being able to recognize and analyze the negotiating situation is key to successful outcomes.

In this workshop, you’ll learn how to:

- Analyze negotiation actions and agendas from the other party
- Create side-by-side problem solving rather than confrontation
- Uncover alternatives and added value available to the other party.

Session 1 - #2: Beth Spriggs
Vision Magnified

Agile Informed Leadership

Agile principles have been successfully applied across disciplines and proven valuable in hybrid project management. Let’s take it to the next level and connect agile principles to leadership strategies and tactics. We’ll show how you can develop leadership skills by expanding on the agile skills with which you’re already familiar.

Session 2 – Select One

Session 2 - #1: Natalya Bah
Natalya H. Bah Consulting

The Challenge of Team Member Engagement

Employee engagement is an issue facing all industries as illustrated in the Gallup Study: The State of the American Workplace. This presentation discusses what this means specifically for project teams and how project managers can increase team member engagement to further increase the likelihood of project success.

Session 2 - #2: Judy Rowe
Judith A. Rowe Consulting

Collaboration and Inclusion: There is Strength in Unity!

Everyone has something to contribute - especially for problem solving and projects! In this session, we will discuss elements of difference and how aspects of life shape our unique perspectives. The goal is for participants to develop appreciation for others’ unique qualities and leverage them for greater results through collaboration.

Afternoon Keynote Speaker: David Barrett with Solutions Network, LTD

Taking Our Project Management Careers to the Next Level

The project management field out there is pretty crowded. It's no longer enough to just be really good at what you do. You have to be more. It's no longer 'build it on time, on scope, and in budget'. You have to add value over and above the normal requirements of project managers.

So how do we add value? How do we stand out in the crowd? How do we get recognized in this very crowded field? Our keynote speaker will get us thinking about what we can do to innovate our careers and get to the next level.

Every professional should be looking to the future - where will we be in 3, 5, or 10 years? This session gets an audience not only thinking about the future but starting the action plan to get there.

Session 3 – Select One

Session 3 - #1: Natalya Bah

Natalya H. Bah Consulting

Using Self Assessments as a PM Tool and Technique

One tool and technique listed for the Develop Project Team process is to use self-assessments. What benefit can assessments provide to project managers and what can you do if you don't have the benefit of one?

This presentation will equip project managers whether they can access an assessment or not.

Session 3 - #2: Beth Spriggs

Vision Magnified

Communication Tools and Techniques in a Virtual and Mobile World

As our world becomes more and more virtual, effective communication has become increasingly more challenged. Remote communication makes it harder to build relationships, gain trust, and create empathy. However, the benefits of working virtually still outweigh any negative impacts to communication. We'll discuss strategies, tactics, and tools for improving virtual project communications.

Session 4 – Select One

Session 4 - #1: Anita Dhir

Medhira Enterprises

Different People, Different Strokes – Using Communication Styles for Project Success

Among students, email use ranked behind social media and texting but ahead of phone calls. What must a project manager do, given these statistics as students become our stakeholders?

In this presentation, we will discern different communication styles to facilitate planning for project communication that will get desired results.

Session 4 - #2: David Barrett

Solutions Network, LTD

From Strategy to Execution

Strategic Planning is crucial to the success of any organization. But it turns out that many of those plans sit and collect dust for months afterwards. It seems that we are forgetting to focus on the execution of the plan.

This session looks at the lifecycle of strategic planning and execution: from the development of a sound strategic plan, looking at common mistakes; through to the execution phase which is the key to success. You will come away with a framework that can be applied to any strategic planning process – ensuring better implementation success in the end.